

TEAM NEWS

NEW SUPPLIER AWARD!

Corporate Solutions Logistics is proud to nominate CL Janes for the Best Supplier Award 2010.

Thanks to their excellent and consistent service levels, Charlie Lonsdale, Managing Director of CL Janes was delighted to receive this award.



CONGRATULATIONS

Congratulations go out to Dave Lynch on passing his CPC (Certificate of Professional Competence) in National Road Haulage.

As part of the company's training policy, we actively encourage our team to further support their knowledge in our industry, and Dave was keen to challenge his years of transport experience.

Well done Dave!



BABY BOOM!

Welcome to the world Evan Payne, a baby boy for Corporate Solutions employee Stuart and his lovely wife Gill!

Evan was born on 6th July weighing 9lbs 14oz! Mother and baby are doing well...and Stuart is very tired but enjoying being a Dad very much.



**CORPORATE
SOLUTIONS
LOGISTICS**

YOUR SUPPLY CHAIN, ONLY BETTER

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THE SOLUTION NEWSLETTER

**CORPORATE
SOLUTIONS
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YOUR SUPPLY CHAIN, ONLY BETTER

WINTER 2010

SUCCESS AT MULTIMODAL 2010

Corporate Solutions exhibited at the prestigious Multimodal exhibition for the first time this year, and we're pleased to say that it was a great success for us.

Our stand, designed exclusively for us was constantly busy and we enjoyed the chance to meet with a host of existing and potentially new clients.

Des Ponsonby, our Managing Director, spoke at one of the famous seminar sessions on Wednesday 28th April. The seminar covered the much debated topic of collaboration, a point that we discuss in the 'Our Viewpoint' section this edition by reviewing our recent technological investment.

Des said of the event, "Multimodal was clearly the place to be to launch our new marketing campaign, and we are so pleased with the number of leads and opportunities that being at the exhibition created for us".

After our success at this year's exhibition, we've taken the decision to attend Multimodal 2011 – so we look forward to seeing you there! If you wish to come along as a VIP guest of ours, please visit our website, corporatesolutions.uk.net, for more information.

CSL & SOLDIERS VISIT EDGBASTON

Hero soldiers who fought in Afghanistan got a chance to enjoy the England v Pakistan test match this year when they were invited as guests of honour by Corporate Solutions.

Terry Byrne, Adam Wyles, Ross Thiele and James Lugasy – all from 2 Para based in Colchester, were invited along to the match as part of Corporate Solutions dedication to the Help for Heroes charity.

Mark Ponsonby, our Company Director said, "We've chosen Help for Heroes as our charity this year. We thought it would be nice to invite some soldiers to the match to show our appreciation for all that they do for us".

To date we have raised and donated a total of £5,175,000.

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INDUSTRY NEWS

STRONG GROWTH FAILS TO BOOST CONFIDENCE

The UK transport and storage sector has experienced significant quarterly and year-on-year growth during the third quarter of 2010, according to the latest Business Factors Index from Bibby Financial Services. Even so, confidence is falling among many firms.

Turnover in the industry reached 109.1 billion in September, the second highest reading since the index began in 2007, and transport and storage is now the third best performing sector in the UK.

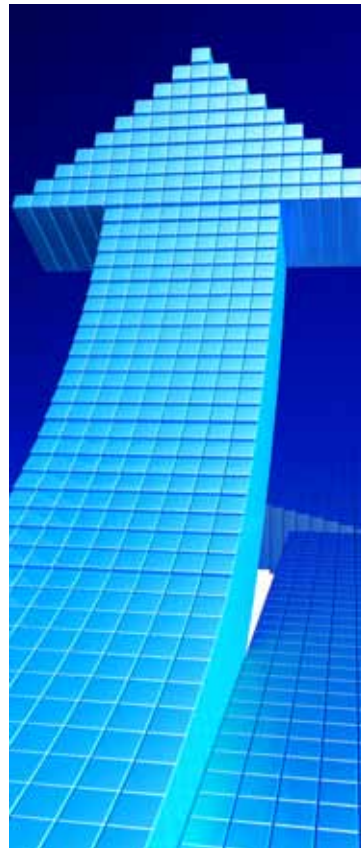
However, these positive signs of growth are not reflected in the outlook of some business owners

and managers operating within the industry, according to the index, which tracks the quarterly performance of business turnover.

Corporate Solutions Logistics recently carried out a survey that showed whilst some firms had seen an increase in new customers in the past quarter, the vast majority of firms were still finding trading conditions tough.

Despite these tough conditions and difficult trading times for many companies, Corporate Solutions Limited are pleased to report that they have had a year of successful growth and profit.

*Source: European Logistics Association



OUR NEW LIVERY IS NOW ON THE ROAD

spot us on a road near you



OUR VIEWPOINT

As you will have no doubt seen, the topic of collaboration has been a major focal point throughout our industry this year. The subject formed the basis of an entire seminar at this year's Multimodal exhibition, during which our Company Directors Des Ponsonby gave an impassioned speech on the subject and how collaboration has helped us to further our success.

A vital tool throughout many industries, collaboration, both with suppliers and clients alike, cannot be ignored. In April this year we took the step of implementing our new management and control system to further aid our processes.

Our new management platform allows us to effectively share information with both our clients and network of hauliers in a controlled and secure environment. Its introduction has enabled us to automatically receive and allocate customer orders using supplier and customer information held within the system.

We can receive orders automatically from our customers and match with availability input by our hauliers. Using our web portal, customers can check the progress of their shipment whilst suppliers can request work or inform us of their availability.

The system is designed to produce the Key Performance Indicators required by our customers whilst also monitoring the service levels of our suppliers. Customers can also go online to print copy PODs which are logged against individual jobs. Also, by storing all the relevant information, the system will allow our hauliers to produce their own purchase order and speed their payments.

It's a great tool that has helped us tremendously since its inception, and we're proud to have it onboard. Collaboration on all levels helps everyone within our industry, and as more technology becomes available we believe things can only get better.



JOHN MANGAN
Finance Director

“ Our new management system allows us to collaborate effectively with our suppliers and our clients in a secure controlled environment ”